

## Newly established management:

### Nice when experience has so much future

**Experience is our success story, enjoyment of progress is our future, competence our capital:** Since 1 March, Witte presents a newly established management. At the same time, we further strengthened our management structure with the constitution of an advisory board and the establishment of a pool of experts.

Carefully planned, well thought out and carefully scheduled, company founder Horst Witte has placed the operational management of his life's work in both familiar and experienced, younger hands. Managing Partner of Witte Barskamp GmbH & Co.KG is now Jens Düffert (57). Joining the company in 2009 as Head of International Materials Management, he strengthened the previous management team around company founder Horst Witte (88) and his son Andreas (66) since 2011 as co-managing director and since 2021 also as co-shareholder.

The former joint managing directors Horst and Andreas Witte will remain shareholders alongside Jens Düffert, but will change from operational business to new responsibilities associated with the company.

Company founder and namesake Horst Witte is Chairman of the newly formed Advisory Board, which is composed



*Jens Düffert (top), Horst Witte (bottom left), Andreas Witte (bottom right), a successful team with a new strategic setup.*

of top-class internal and external members. Andreas Witte took over the organizational and creative management of the constituted pool of design experts. By linking in-house development expertise with universities, external technology committees and think tanks, he is the initiator of future and entirely new clamping fixture and automation solutions from Witte.

## ALUFIX now with Lifetime Warranty! Quality rating: lifetime

From now on, all standard catalogue elements of our modular fixturing system ALUFIX are covered by a lifetime warranty!

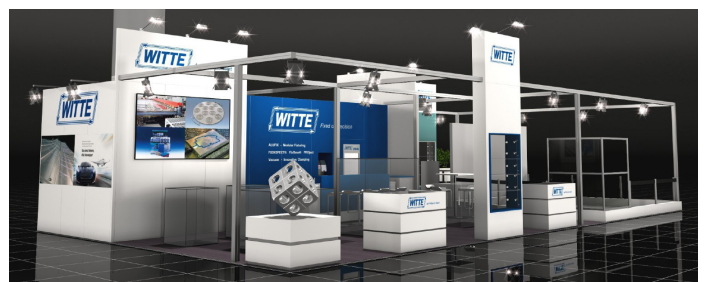
Thus, our quality promise goes well beyond the already extremely user-friendly warranty rights regulated in our terms and conditions.

More about the new ALUFIX Lifetime Warranty on page 2.



## Exhibition Control 2023: We are ready!

We are practically already sitting on packed suitcases and are looking forward to getting started: At the Control 2023 in Stuttgart. The focus of this year's presence will be on automation. We look forward to your visit and interesting discussions in hall 3 booth 3103, see you in Stuttgart!



## Further new fixturing element from Witte: Rotary plate with scale and vernier setting grid

We have extended our modular fixturing system ALUFIX with another practical detail: a rotary plate with scale and vernier setting grid. The innovation allows a more uncomplicated, faster and more accurate alignment of workpieces.

The new rotary plates with scale and vernier setting grids are based on the high-precision ALUFIX fixturing system and thus take over its reference values for both accuracy and material quality.

The rotary plates, which are compatible with the ALUFIX 25 system size, have a one-degree setting grid and a rotation angle of 0 to 360 degrees. The 1-degree setting grid adapts the system of the TopPos positioning system from Witte. TopPos is based on standardized precision components, which

can be easily moved in the grid via a positioning element and thus reach the clamping point precisely – without the need for specially manufactured parts.

For example, TopPos makes 90 percent of the cost-intensive special components required for conventional workpiece systems superfluous.

A high-quality anodized coating ensures the best resistance of the new rotary plates even in heavy-duty use.



## ALUFIX mit Lifetime Warranty! Quality rating: lifetime

**Hands down, word of honor, promised! All this is not enough for us - we give more. With the new „Lifetime Warranty“ on all standard catalogue elements of our world-leading modular fixturing system ALUFIX, the quality of our products is guaranteed for life.**



The „lifetime warranty“ extends over the entire service life of the respective element at the users and applies to all ALUFIX standard catalogue parts purchased from April 2023.

We are thus providing this product range of the internationally most successful modular fixturing system with a further proof of quality that goes beyond the warranty rights regulated in the GTC.

ALUFIX from Witte is the globally proven fixturing system for reproducible workpiece holders in dimensional measurement and production technology.

ALUFIX is the basis for measuring and checking fixtures, assembly and welding fixtures as well as meisterbocks, support structures for cubings and gauges. They are also used in prototype and model construction building and design developments, for

mounting clay models. Fixtures and measuring setups assembled with ALUFIX are reliably reproducible.

The consistent implementation of the modular system allows unlimited, long-term multiple use of virtually all standard elements installed in fixtures.

All ALUFIX system elements follow a uniform concept, are fully downward compatible and at the same time a secure basis for future extensions.

ALUFIX is available in four system sizes: for optical measuring and holding of small parts, for medium to small individual parts, for medium to large assemblies, meisterbocks etc. and for holding large and heavy parts.





## Renewed growth in sales performance: Full Team Strength

We are pleased about further strong performance growth in sales for modular clamping systems and in the vacuum sector.

As the new regional sales manager for Baden-Württemberg, we welcome Joachim Wälde (left). Stefan Schiessel (right) is responsible for the regional sales management of Bavaria. And Michael Gödecke (center) is strengthening our vacuum sales area with many years of Witte-product experience.



### Horst Witte: founder, visionary, role model „I just can't stop thinking.“

**It is such entrepreneurial and corporate histories like this that have given Germany its economic strength and its excellent reputation worldwide. It is personalities such as our company founder Horst Witte whose courage became the basis of our future.**

Summer 1969 in Barskamp, a small village near Lüneburg. Here in the then so-called zonal border area to Eastern Germany, time seems to stand still, one is far from any kind of action, surrounded by natural rural beauty. One day a 34-year-old named Horst Witte from Bremerhaven turns up, who has rented the old empty village forge and is planning something there. There's a rumor about him, not much is known, only that he's involved in complicated technology. People in the village are saying about the newcomer: „He won't last long.“

#### 250 employees and bases worldwide

They were wrong. The village forge will become the nucleus of a soon to be highly successful company with around 250 employees and bases worldwide. Today the leading international developer and manufacturer of modular, reusable clamping, positioning and measuring fixtures as well as feeder systems and automation technology. And one of the most important employers in the region.

From day 1 to the present, one name determines the extraordinary success story: Horst Witte - founder, thinker, driver, visionary, mentor, heart and soul of the company. All in one person, all in a fascinating personality.

If you look into the eyes of the 88-year-old today, you can see the sparkle of a bright, bright mind. „I just can't stop thinking,“ he describes. And indeed: Almost every day he sketches new ideas with a sure hand, designs innovative concepts and drives new products to production maturity.

Over 200 patents, utility models and word marks filed by Witte bear witness to the enormous creative power, of which almost 70 are still valid today. A proud, impressive record.

#### Milestones also in the management structure

Horst Witte also sets milestones in the management structure for the healthy development of the company. In 2016, he expanded the management with his son Andreas and graduate engineer Jens Düffert as further managing directors. Both have long been associated with the company and stand as guarantors for continuous success. In summer 2021, Düffert will also become a co-shareholder of Witte Barskamp GmbH & Co.

With the new management structure completed in March 2023, the company founder ushers in the next era of his life's work. By transferring the sole management to Jens Düffert, Horst Witte puts operational steering into other hands – but not creative thinking.

As Chairman of the newly founded advisory board, he will continue to contribute not only his eminent experience, but also one or two convincing product ideas for the future Witte product portfolio.





## Witte ISO 14001 certified: Excellent!

With the ISO 14001 certification, we have now been rewarded for our sustainable environmental management. The current confirmation is part of a long list of groundbreaking environmental protection evidence at Witte – from the abandonment of plastic packaging to our own cogeneration plant and planned solar park. The confirmation extends across all of Witte's product and production areas and verifiably demonstrates our organizational commitment to the environment and the more effective use of global resources.

## Clever underway: FixBase MDD Mobile structure plate with multi-directional drive

With the multidirectionally controllable FixBase MDD structure plate, Witte offers one of the most intelligent and versatile solutions for fully automated mobile measuring room assembly and loading processes.

FixBase MDD (MultiDirectionalDrive) is based on the proven Witte structure plate system in sandwich design, supplemented by a newly developed modular drive and control technology. It allows unlimited, free combination of driving directions.

At the heart of the drive concept are eight Mecanum wheels per chassis - four of which are driven – on two air-bearing suspension struts each. For controlled smooth and balanced starting, moving and decelerating.

Air lifting bags and Z-positioning elements ensure complete freeing of the wheels, accurate lowering of the plate to the Z-position and a precisely leveled stand even on uneven ground.

The Witte innovation avoids unnecessary downtimes due to charging contacts in the plate and on the ground, which ensure permanent refreshing of the on-board batteries during the measurement and parking phases.

Thanks to open interfaces and manufacturer-independent compatibility with all common measurement systems, the FixBase MDD plate allows complete integration and subordination into existing user-specific workflow systems. And in them a completely autonomous, partially or fully automated operation.



**Germany**  
**Witte Barskamp GmbH & Co. KG**  
Horndorfer Weg 26-28  
D-21354 Bleckede  
Germany  
Tel.: +49 (0)5854/89-0  
Fax: +49 (0)5854/89-40  
E-Mail:  
info@witte-barskamp.de  
www.witte-barskamp.de

**Asia**  
**Witte Far East Pte Ltd**  
20 Boon Lay Way  
# 01 – 170  
Singapore 609967  
Singapore  
Tel.: +65-6248 5961  
Fax: +65-6898 4542  
E-Mail:  
info@witteasia.com  
www.witteasia.com

**USA & Canada**  
**Witte LP**  
2220 Northmont Pkwy, Suite 250  
Duluth, Georgia 30096  
USA  
Phone: +1 (770) 982 99 32  
Fax: +1 (770) 982 99 28  
E-Mail:  
info@witteamerica.com  
www.witteamerica.com

**Mexico**  
**Horst Witte de Mexico**  
S.A. de C.V., c/o Linco  
Paseo Opera 4 Int 112-2  
Lomas de Angelopolis  
San Andres Cholula,  
Puebla 72830, Mexico  
Phone: +52 222563-7929  
E-Mail:  
info@wittemexico.com  
www.wittemexico.com